



**GOVERNMENT OF KHYBER PAKHTUNKHWA  
ENERGY & POWER DEPARTMENT**



**PAKHTUNKHWA ENERGY DEVELOPMENT  
ORGANIZATION  
(PEDO)**

**PRE-QUALIFICATION OF CONTRACTORS  
FOR PROVIDING SOLAR SYSTEM UNDER**

**ACCESS TO ENERGY-SOLARIZATION OF SCHOOLS AND  
BHUs IN KHYBER PAKHTUNKHWA**

**July 2020**

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## **1.0 INTRODUCTION OF THE PROJECT**

Government of Khyber Pakhtunkhwa is committed to develop viable and affordable solution to current energy crisis. Developing solar power based projects is part of the vision of Government of Khyber Pakhtunkhwa. These projects are expected to go a long way in the economic and social uplift of communities located in the far flung areas of the province.

The prime objective of this project is the provision of economically viable, technically feasible, cost efficient and environment friendly electricity supply. Therefore Government of Khyber Pakhtunkhwa has proposed the Solarization of Health Facilities. This package includes Solarization of 134 Health Facilities in Hazara Region, South Region & Central Region of Khyber Pakhtunkhwa, detail attached at Annex-A (Page No.30-32)

## 2.0 INVITATION FOR PRE-QUALIFICATION



**PEDO**  
PAKHTUNKHWA ENERGY DEVELOPMENT ORGANIZATION  
Government of Khyber Pakhtunkhwa Peshawar  
Energy & Power Department



### *Notice for Pre-Qualification of Contractors/Firms*

1. Pakhtunkhwa Energy Development Organization (PEDO) hereinafter the Employer Intends to Invite Bids to Pre-Qualify the Constructors/Contractors/Firms for the remaining scope of works, under the project: **"ACCESS TO ENERGY - SOLARIZATION OF SCHOOLS AND BHUs IN KHYBER PAKHTUNKHWA"**.

2. The Pre-Qualification is open to Constructors /Joint Ventures of Constructors who have valid registration with PEC in Category **(C3 EE11 (Solar))** for construction and operation of Engineering Works, described in Para 1 mentioned above. Application may be submitted for Pre-Qualification for the above works.

3. Appropriate category PEC Registered Contractors may obtain the Pre-Qualification Documents (PQDs) from the office of the undersigned or may request the same to be sent through email at [mustafa.solar@pedo.pk](mailto:mustafa.solar@pedo.pk)

4. The Firms must be on Active Tax Payer's List of Khyber Pakhtunkhwa Revenue Authority (KPRA).

5. The Request must clearly state "Request for Pre-Qualification Documents" for the remaining scope of works under the project: **"ACCESS TO ENERGY - SOLARIZATION OF SCHOOLS AND BHUs IN KHYBER PAKHTUNKHWA"**. The Documents are available for a **non-refundable fee of Rs 2000/-** against CDR in favor of **"SOLARIZATION OF SCHOOLS AND BHUS"**. The password protected PQD documents can also be downloaded from PEDO website.

6. Applications for Pre-Qualification must be delivered in sealed envelope by hand or through registered mail / courier to undersigned not later than **July 20th, 2020 @ 14:00 Hrs**, which will be opened on the same day in presence of the bidders at **14:30 Hrs** in committee Room of PEDO.

7. The envelope shall clearly be marked "Application for Pro-Qualification" for the remaining scope of works under the project: **"ACCESS TO ENERGY - SOLARIZATION OF SCHOOLS AND BHUs IN KHYBER PAKHTUNKHWA"**.

8. The Employer will not accept late Applications.

9. Applicants will be Informed in due course of the result of the evaluation of the applicants. Only the Firm(s) / Constructors and JV firm(s) Pre-Qualified under this process will be invited to Bid.

**PROJECT DIRECTOR ACEP (SOLAR). PEDO**  
**PAKHTUNKHWA ENERGY DEVELOPMENT ORGANIZATION- (PEDO)**  
**PEDO HOUSE, PLOT HO. 38/B-II PHASE-V**  
**HAYATABAD PESHAWAR. PAKISTAN**

**INF(P)2368/20**

**TEL#+92-91-5619701**  
[www.khyberpakhtunkhwa.gov.pk](http://www.khyberpakhtunkhwa.gov.pk)



## 3.0 INSTRUCTIONS TO APPLICANTS

### 3.1 Submission of Applications

- 3.1.1 Applications for pre-qualification (one original and one copy) must be received in sealed envelopes to be delivered by hand or through registered mail to:-  
**PROJECT DIRECTOR (SOLAR) PEDO HOUSE,  
PLOT NO 38, SECTOR B-2, PHASE-V, HAYATABAD PESHAWAR.**  
not later than July 20<sup>th</sup>, 2020 @ 14:00 HRS which shall be opened in the presence of the bidders on the same day at 14:30 HRS and be clearly marked “Application for Pre-qualification” for “ACCESS TO ENERGY-SOLARIZATION OF SCHOOLS AND BHUs IN KHYBER PAKHTUNKHWA”. The Employer reserves the right to reject the late applications.
- 3.1.2 The name and mailing address of the Applicant shall be clearly marked left hand on the envelope.
- 3.1.3 The applications shall be prepared in the English language. Information in any other language shall be accomplished by its translation in English. All pages of the applications must be signed and stamped by the Firm’s official representative. Employer reserves the rights for Pre-qualification incase of non-compliance of the above requirement.
- 3.1.4 The Applicants must respond to all questions and provide complete information as advised in this document. Any lapses to provide essential information may result in dis-qualification of the Applicant.

### 3.2 Qualification Criteria

#### 3.2.1 *General*

Pre-qualification will be based on the criteria given in succeeding paras 3.2.2 to 3.2.5 regarding the Applicant’s Financial Soundness, Firm Experience Record, Personnel Capabilities and Equipment Capabilities as demonstrated by the Applicant’s responses in the forms attached to this letter. The Employer reserves the right to waive minor deviations, if these don’t materially affect the capability of an applicant to perform the contract. Sub-contractor’s experience and resources shall not be taken into account in determining the Applicant’s compliance with the qualifying criteria. However, Joint Venture experience & resources shall be considered. The Procuring entity shall evolve a criteria keeping in view the complexity of Project.

**Mandatory Criteria** of Applicants for qualification evaluation is as mentioned below, Furthermore all terms and condition mentioned in the NIT/Public Notice published in daily newspapers shall remain intact.

Sr. No.	Description
1.	Valid Registration with Pakistan Engineering Council (PEC) in category C3 with field of specialization codes EE11 Solar related Code
2.	Firm must be registered with Securities & Exchange Commission of Pakistan (SECP)
3.	Registration with Income Tax Department and STRN. Copy of the proof of an active tax payer must be provided with the income tax registration certificate
4.	Registration with Khyber Pakhtunkhwa Revenue Authority (KPPRA) as Active Tax Payer.
5.	Original Affidavit on stamp paper that the Firm is NOT Blacklisted from any Government/Semi-Government Agency/Department/NGO in accordance with KPPRA Rules.
6.	Original Affidavit on stamp paper that the Firm DOESN'T have any Litigation History in which Decision has been given against the firm(s)
7.	JV agreement as per PEC criteria on stamp paper , signed by authorized persons of all the firms should be provided. All JV partners must be registered with PEC.

Note: Firm will only be eligible for further evaluation if they pass all the **mandatory** requirements mentioned above. In case of failure to meet any of the **mandatory** requirements, the firm will be disqualified.

The profiles/documents submitted by the firms shall be evaluated on the following criteria.

Sr. No.	Category	Weightage/Marks
1.	Financial Soundness	30
2.	Firm Experience Record	35
3.	Personnel Capabilities	15
4.	Equipment Capabilities	20
	<b>Total:</b>	<b>100</b>

**Note:** *Prequalification status shall be decided on the basis of Pass/Fail basis. The applicant must secure at least 50% score in each category and overall 60% to pre-qualify. Only the "Pass" applicants would be allowed to participate in the bids.*

Further detailed criteria for each category is given under each head as follows:

### 3.2.2 Financial Soundness

Sr. No.	Description	Marks Assigned	Explanation for Marks Obtained
A	Available Bank Credit Line (150 Million)	10	<ul style="list-style-type: none"> <li>• 5 Marks are given if the available bank credit line limit is equal to 75 Million.</li> <li>• For limit less than 75 Million, use following weightage <math>5 \times (A/75)</math></li> <li>• For the limit more than 75 million but less than 150 million use following weightage <math>5 + (A/150) \times 5</math></li> </ul> <p>A= Available Bank Credit Line Limit</p> <ul style="list-style-type: none"> <li>• Full Marks are given in case Bank Credit limit is 150 million or more</li> </ul> <p>Note: Currency = PKR</p>
B	Working Capital in last 03 Years	10	<ul style="list-style-type: none"> <li>• 5 Marks are given if the available average working capital for last three years is equal to 100 Million.</li> <li>• For the capital less than 100 million use following weightage <math>5 \times (A/100)</math></li> <li>• For the capital more than 100 million but less than 200 million use following weightage <math>5 + (A/200) \times 5</math></li> </ul> <p>A= Average working capital in last three years.</p> <ul style="list-style-type: none"> <li>• Full Marks are given in case of limit is 200 million or more.</li> </ul>
C	Audited Balance Sheets for past 03 years.	03	<ul style="list-style-type: none"> <li>• No marks will be given if audited balance sheets are not attached.</li> </ul> <p>One (01) Marks will be given for each year audited balance sheet</p>
D	Income Tax return for the past 03 years.	03	<ul style="list-style-type: none"> <li>• No marks will be given if Income Tax returns are not attached.</li> </ul> <p>One (01) Mark will be given for each year Income Tax return.</p>
E	Annual Turnover for the past 03 years.	03	<p>02 Mark will be given if Annual turnover for Last 03 Years is equal to 200 Million.</p> <ul style="list-style-type: none"> <li>• For limit less than 200 Million, use following weightage: <math>02 \times (A/200)</math></li> <li>• For the turn over more than 200 million but less than 400 million use following weightage: <math>02 + (A/400) \times 01</math></li> </ul> <p>A= Annual Turnover in Last 03 Years</p> <ul style="list-style-type: none"> <li>• Full (03) Marks will be given in case Annual turnover for the last 03 years is 400 Million or above</li> </ul>



F	Firm must have valid ISO 9001 Certificate for Quality management system.	01	No marks will be given if a firm is not ISO 9001 Certified for quality management system .
	<b>Financial Soundness (Total Marks)</b>	<b>30</b>	<b>Obtained Marks</b>

### 3.2.3 Firm Experience Record

- Each Project should be of Five Million Rupees minimum Value. Projects less than Five Million will not be considered for evaluation.
- If any Fake Work order or completion certificate submitted by the contractor, the Client will recommend the contractor for Blacklisting.

Sr. No.	Description	Marks Assigned	Explanation for Marks Obtained
a	<p>Solar Building and Solar Home Systems Projects Completed in last five years.</p> <p>Note: Firms experience with Government / Semi Government Departments / Autonomous Bodies / International NGOs and Donor Agencies shall be considered only.</p> <p>Completion Certificates to be attached as proof.</p>	15	<ul style="list-style-type: none"> <li>• 10 Marks are given if the contractor has completed at least 04 projects of similar nature in last five years</li> <li>• For less than 04 projects completed use the following weightage. <math>10 \times (A/04)</math></li> <li>• For more than 04 projects but less than 08 projects completed use the following weightage. <math>10 + (A/08) \times 05</math></li> </ul> <p><b>A = Number of projects of similar nature Completed in last five years</b></p> <ul style="list-style-type: none"> <li>• Full Marks are given in case of 08 projects or more.</li> </ul>
b	<p>Solar Pumping and Solar Street Lights Projects Completed in last five years.</p> <p>Note: Firms experience with Government / Semi Government Departments / Autonomous Bodies / International NGOs and Donor Agencies shall be considered only.</p> <p>Completion Certificates to be attached as proof.</p>	10	<ul style="list-style-type: none"> <li>• 8 Marks are given if the contractor has 04 projects of similar nature Completed in last five years.</li> <li>• For less than 04 projects in-hand use the following weightage. <math>8 \times (A/04)</math></li> <li>• For more than 04 projects but less than 08 projects in-hand use the following weightage. <math>8 + (A/08) \times 02</math></li> </ul> <p><b>A = No of projects of similar nature completed.</b></p> <ul style="list-style-type: none"> <li>• Full Marks are given in case of 08 projects or more.</li> </ul>

c	<p>Projects of General Electric Works / Solar Projects Completed in last five years.  Note:  Firms experience with Government / Semi Government Departments / Autonomous Bodies / International NGOs and Donor Agencies shall be considered only.  <b>Completion Certificates to be attached as proof.</b></p>	5	<ul style="list-style-type: none"> <li>• 03 Marks are given if the contractor has completed at least 04 projects of General Electric works completed in last five years.</li> <li>• For less than 04 projects completed use the following weightage.  <math>03 \times (A/04)</math></li> <li>• For more than 04 projects but less than 08 projects completed use the following weightage.  <math>03 + (A/08) \times 02</math></li> </ul> <p>A = No of projects Completed in last five years</p> <ul style="list-style-type: none"> <li>• Full Marks are given in case of 08 projects or more.</li> </ul>
d	<p>Solar Building and Solar Home Systems Projects In hand during last 02 years.  Note:  Firms experience with Government / Semi Government Departments / Autonomous Bodies / International NGOs and Donor Agencies shall be considered only.  <b>Work Order/ LOA to be attached as proof.</b></p>	4	<ul style="list-style-type: none"> <li>• 03 Marks are given if the contractor has 04 projects of similar nature in-hand during last 02 years.</li> <li>• For less than 04 projects in-hand use the following weightage.  <math>3 \times (A/04)</math></li> <li>• For more than 04 projects but less than 08 projects in-hand use the following weightage.  <math>3 + (A/08) \times 01</math></li> </ul> <p>A = Number of projects in the mentioned category</p> <ul style="list-style-type: none"> <li>• Full Marks are given in case of 08 projects or more.</li> </ul>
e	Enlistment record with Government Organizations & Other Agencies	1	01 Mark for each valid enlistment.
<b>Firm Experience (Total Marks)</b>		<b>35</b>	<b>Obtained Marks</b>

<b>3.2.4 Personnel Capabilities</b>			
<ul style="list-style-type: none"> <li>• Detail Signed CV as per criteria for each Engineer and Valid PEC Card shall be provided.</li> <li>• All quoted / proposed Engineers must be registered with the firm in Pakistan Engineering Council.</li> <li>• For DAE degree or detail mark certificate shall be provided .</li> </ul>			
<b>Sr. No.</b>	<b>Description</b>	<b>Marks Assigned</b>	<b>Explanation for Marks Obtained</b>
a	B.Sc Engineers registered with Pakistan Engineering Council (PEC)	03	• 03 Marks will be given if the individual experience of 01 no. of B.Sc Engineer (Elect/ Electro/Mech/Civil) ( <b>Professional</b> ) is equal to 10 years or above
		02	• 02 Marks will be given if the individual experience of 01 no. of B.Sc Electrical/Electronics Engineer (Registered) is equal to 05 years or above
		04	Strength of Engineers (6 Marks) • 04 Marks will be given if the total no. of Engineers registered with firm in PEC are 6 nos. or above. • For less than 6 no of B.Sc Engineers registered with PEC use the following weightage. No's of Engineers x (04/06)
b	Associates Engineers (DAE) Elect/Civil	02	Experience (2-Marks) : 0.5 Marks for Associate Engineer with 03 Years Experience
	Associate Engineer (DAE)	04	Strength of Associate Engineers (4 Marks) • 4 Marks will be given if the total no. of Associate Engineers (DAE) are 8 nos. or above. (4 out of 8 DAEs should be Electrical). • For less than 08 no of DAE, 0.5 mark will be given per Associate Engineer
	<b>Personnel Capabilities (Total Marks)</b>	<b>15</b>	<b>Obtained Marks</b>

**3.2.5 Equipment Capability**

- Requirements mentioned in the below description shall be provided else no marks will be given against claimed equipments.

<b>Sr. No.</b>	<b>Equipment Type</b>	<b>Required Quantity</b>	<b>Maximum Marks</b>	<b>Description</b>
a.	Digital Clamp Meter	04	02	Provide make, Serial Numbers and original Photographs (Not of internet copied pics)
b.	Galvanization Meter	04	02	
c.	PV Analyzer Test Kit	01	01	
d.	Battery Tester	04	02	
e.	Ultrasonic Thickness gauge meter	04	02	
f.	Insulation Resistance Tester	04	02	
g.	Lux Meter	04	02	
h.	Portable Genertaor (=>10kVA)	03	02	
i.	Motor Vehicle	02 x Cross Country (4x4) Double Cabin	02	Provide registration details and Photographs
j.	Authorized Dealership Certificate from Manufacturers of PV Modules, Batteries and Inverters	Battery PV Module Inverter	03	01 Mark for Authorized dealership in each category, i.e PV Modules, Batteries and Inverters
	<b>Sub-total:</b>		<b>20</b>	<b>Marks obtained</b>

### 3.3 Joint Venture (JV)

3.3.1 Joint Venture must comply with the following requirements:-

- a) Following are minimum qualification requirements:-
  - i) The lead partner shall meet not less than **40** percent of all qualifying criteria given in paras 3.2 heretofore.
  - ii) Each of the partners shall meet not less than **25** percent of all the qualifying criteria given in paras 3.2 heretofore.
  - iii) The joint venture must collectively satisfy the criteria of paras 3.2, 3.3 and 3.4, for which purpose the relevant figures for each of the partners shall be added together to arrive at the JV's total capacity. Individual members must satisfy each of the requirements of para 3.6 heretofore.
- b) Any change in a prequalified JV after prequalification, shall be subject to the written approval of the Employer prior to the deadline for submission of bids. Such approval may be denied if:-
  - i) Partner(s) withdraw from a JV and remaining partners do not meet the qualifying requirements;
  - ii) The new partners to a JV are not qualified individually or as another JV; or
  - iii) In the opinion of the Employer, a substantial reduction in competition would result.
- c) Bid shall be signed by all members in the JV so as to legally bind all partners, jointly and severally, and any bid shall be submitted with a copy of the JV agreement providing the joint and several liability with respect to the contract.

3.3.2 The prequalification of a JV does not necessarily prequalify any of its partners individually or as a partner in any other JV or association. In case of dissolution of a JV, each one of the constituent firms may prequalify if they meet all the prequalification requirements and any partner of J.V has requested/shall request for the same and then his prequalification shall be subject to the written approval of the Employer.

### 3.4 Conflict of Interest

3.4.1 The Applicant (including all members of a JV) must not be associated, nor have been associated in the past, with the consultant or any other entity that has prepared the design, specifications, and other prequalification and bidding documents for the project, or was proposed as Engineer for the contract, over the last five years. Any such association may result in disqualification of the

Applicant.

### **3.5 Updating Prequalification Information**

3.5.1 Bidders shall be required to update the financial, personnel and equipment information used for prequalification at the time of submitting their bids, to confirm their continued compliance with the qualification criteria and verification of the information provided at the time of prequalification. A bid shall be rejected if the Applicant's qualification thresholds are no longer met at the time of bidding.

### **3.6 Other Factors**

3.6.1 Only firms and JVs that have been prequalified under this procedure shall be invited to bid. A qualified firm or a member of a qualified JV may participate only in one bid for the contract. If a firm submits more than one bid, singly or as a JV, all bids including that bidder will be rejected. This rule will not apply in respect of bids which include specialist sub-contractors who are used by more than one bidder.

3.6.2 The Employer reserves the right to:-

- a) Amend the scope and value of any contract(s) to be bid, in which event the bidder(s) will only bid among those prequalified bidders who meet the requirements of the contract(s) as amended. However the Employer has to review the disqualified bids who originally do not meet the specified criteria for Pre-qualification.
- b) Reject or accept any application; and
- c) Cancel the prequalification process and reject all applications.

The Employer shall neither be liable for any such actions nor be under any obligation to inform the Applicant of the grounds for rejection, however, may be debriefed if solicited.

3.6.3 Applicants will be informed in writing by fax or mail within 30 days of the date for submission of applications (para 8 of Chapter 2.0, Invitation for Prequalification) of the result of their applications and may be debriefed if solicited.

## **4.0 EVALUATION CRITERIA**

Applicants meeting the minimum requirements mentioned in Para 3.2 besides other factors shall be considered for pre-qualification. No compromise shall be made on minimum requirements of 50% score in each category and overall 60% marks

## Letter of Application

*[Letterhead paper of the Applicant, or partner responsible for a joint venture, including full postal address, telephone no., fax no., telex no., cable and e-mail address]*

Date:.....

To: The Project Director (Solar)  
PEDO, Peshawar.

Sirs,

1. Being duly authorized to represent and act on behalf of ..... (hereinafter “the Applicant”), and having reviewed and fully understood all the prequalification information provided, the undersigned hereby apply to be prequalified as a bidder for the following contract(s) under the project: “ACCESS TO ENERGY-SOLARIZATION OF SCHOOLS AND BHUs IN KHYBER PAKHTUNKHWA”
2. Attached to this letter are copies of original documents defining:
  - (a) the Applicant's legal status;
  - (b) the principal place of business; and
  - (c) the place of incorporation (for applicants who are corporations); or  
the place of registration and the nationality of the owners (for applicants who are partnerships or individually-owned firms).
3. Your Agency and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents, and information submitted in connection with this application, and to seek clarification from our bankers and clients regarding any financial and technical aspects. This Letter of Application will also serve as authorization to any individual or authorized representative of any institution referred to in the supporting information, to provide such information deemed necessary and requested by yourselves or the authorized representative to verify statements and information provided in this application, or with regard to the resources, experience, and competence of the Applicant.
4. Your Agency and its authorized representatives may contact the following persons for

---

1

*For applications by joint ventures, all the information requested in the prequalification documents is to be provided for the joint venture, if it already exists, and for each party to the joint venture separately. The lead partner should be clearly identified. Each partner in the joint venture shall sign the letter.*



further information<sup>2</sup>, if needed.

<b>General and Managerial Inquiries</b>	
Contact 1	Telephone 1
Contact 2	Telephone 2

<b>Personnel Inquiries</b>	
Contact 1	Telephone 1
Contact 2	Telephone 2

<b>Technical Inquiries</b>	
Contact 1	Telephone 1
Contact 2	Telephone 2

<b>Financial Inquiries</b>	
Contact 1	Telephone 1
Contact 2	Telephone 2

5. This application is made with the full understanding that:
- (a) bids by prequalified applicants will be subject to verification of all information submitted for prequalification at the time of bidding;
  - (b) your Agency reserves the right to:
    - (i) amend the scope and value of any contract under this project; in such event bids will only be called from prequalified bidders who meet the revised requirements; and
    - (ii) reject or accept any application, cancel the prequalification process, and reject applications; and
  - (c) your Agency shall not be liable for any such actions and shall be under no obligation

---

<sup>2</sup>  
*Application by joint ventures should provide information on a separate sheet information for each party to the application.*

to inform the Applicant of the grounds for actions at 5(b) hereabove.

- (d) your Agency shall not be liable for consequence of, and shall be under no obligation to inform the applicant of the grounds for, actions taken under para 5(b) hereabove.

**Applicants who are not joint ventures should delete para 6&7 and initial the deletions.**

- 6. Appended to this application, we give details of the participation of each party, including capital contribution and profit/loss agreements, to the joint venture or association. We also specify the financial commitment in terms of the percentage of the value of the (each) contract, and the responsibilities for execution of the (each) contract .
- 7. We confirm that in the event that we bid, that bid as well as any resulting contract will be.
  - (a) signed so as to legally bind all partners, jointly and severally; and
  - (b) submitted with a Joint Venture agreement providing the joint and several liability of all partners in the event the contract is awarded to us.
- 8. The undersigned declare that the statements made and the information provided in the duly completed application are complete, true, and correct in every detail.

Signed	Signed
Name	Name
For and on behalf of (name of Applicant or lead partner of a joint venture)	For and on behalf of (name and signature of other partners of the joint venture)

## General Information

*All individual firms and each partner of a joint venture applying for prequalification are requested to complete the information in this form. Nationality information is also to be provided for foreign owners or applicants who are forming part of the Joint Ventures as required under the PEC Bye-Laws as a Partnership/Joint Venture.*

*Where the Applicant proposes to use named subcontractors for critical components of the works, or for work contents in excess of 10 percent of the value of the whole works, the following information should also be supplied for the specialist subcontractor(s).*

1.	Name of Firm	
2.	Head Office Address	
3.	Telephone	Contact Person: Name: Title:
4.	Fax	Telex
5.	Place of Incorporation/Registration	Year of incorporation/registration

<b>NATIONALITY OF OWNERS</b>		
	<b>NAME</b>	<b>NATIONALITY</b>
1.		
2.		
3.		
4.		
5.		

## General Experience Record

Name of Applicant or partner of a joint venture
---

*All individual firms and all partners of a joint venture are requested to complete the information in this form. The information supplied should be the annual turnover of the Applicant (or each member of a joint venture), in terms of the amounts billed to clients for each year for work in progress or completed over the past five years.*

*Use a separate sheet for each partner of a joint venture.*

<b>Annual Turnover</b>		
<b>Year</b>	<b>Turnover (in actual currency)</b>	<b>Equivalent Rupees in Millions.</b>
1.		
2.		
3.		
4.		
5.		

## Joint Venture Summary

<b>Names of all Partners of a Joint Venture</b>
1. Lead Partner
2. Partner
3. Partner
4. Partner
5. Partner
6. Partner

*Total value of annual construction turnover, in terms of work billed to clients,*

<b>Annual Turnover Data</b>						
<b>Partner</b>	<b>Form A-2 Page No.</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>
1. Lead Partner						
2. Partner						
3. Partner						
4. Partner						
5. Partner						
<b>Total:</b>						

## Particular Experience Record

<i>Name of Applicant or partner of a joint venture</i>
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*To prequalify, the Applicant shall be required to pass the specified requirements applicable to this form, as set out in the : Instructions to Applicants”.*

*On a separate page, using the format of Application Form A-5, each applicant or partner of a Joint Venture is required to list all contracts of a value equivalent to **Rs.five million**, of a similar nature and complexity to the contract for which the Applicant wishes to qualify, undertaken during the last five years. The information is to be summarized, using Application Form A-5, for each contract completed or under execution by the Applicant or by each partner of a Joint Venture.*

*Where the Applicant proposes to use named subcontractor(s) for critical components of the works, or for work contents in excess of 10 percent of the value of the whole works, the information in the afore-mentioned forms should also be supplied for each specialist subcontractor.*

## Details of Contracts of Similar Nature and Complexity

*Name of Applicant or partner of a joint venture*

Use a separate sheet for each contract.

1.	Name of Contract
	Country
2.	Name of Employer
3.	Employer Address .....
4.	Nature of works and special features relevant to the contract for which the Applicant wishes to prequalify ..... .....
5.	Contract Role (Tick One)  (a) Sole Contractor      (b) Sub- Contractor      (c) Partner in a Joint Venture
6.	Value of the total contract (in specified currencies) at completion, or at date of award for current contract  Currency.....                      Currency.....                      Currency.....
7.	Equivalent in Pak/Rs.
8.	Date of Award
9.	Date of Completion
10.	Contract Duration (Years and Months)  ___ Years                      ___ Months
11.	Specified Requirements  Total Capacity of the Contract in Killowatts (KW)

## Summary Sheet: Current Contract Commitments/Works in Progress

*Name of Applicant or partner of a joint venture*

*Applicants and each partner to an application should provide information on their current commitments on all contracts that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion, but for which substantial Completion Certificate has yet to be issued.*

<b>Name of Contract</b>	<b>Value of Outstanding work (Equivalent Pak Rs. Millions)</b>	<b>Estimated Completion Date</b>
1.		
2.		
3.		
4.		
5.		
6.		



## Personnel Capabilities

*Name of Applicant*

*For specific positions essential to contract implementation, Applicants should provide the names of at least two candidates qualified to meet the specified requirements stated for each position. The data on their experience should be supplied on separate sheets using one Form for each candidate (Application Form A-8).*

1.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate
2.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate
3.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate
4.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate

# Candidate Summary

<i>Name of Applicant</i>
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	<b>Position</b>	<b>Candidate</b> [Tick appropriate one] <input type="checkbox"/> Prime <input type="checkbox"/> Alternate
Candidate information	1. Name of Candidate	2. Date of Birth
	3. Professional Qualification	
Present employment	4. Name of employer	
	Address of employer	
	Telephone	Contact (manager/personnel officer)
	Fax	Telex
	Job title of candidate	Years with present employer

*Summarize professional experience over the last 20 years, in reverse chronological order. Indicate particular technical and managerial experience relevant to the Project.*

<b>Month/ Dates/Years</b>		<b>Company / Project / Position / Relevant technical and management experience</b>
<b>From</b>	<b>To</b>	

## Equipment Capabilities

*Name of Applicant*

*The Applicant shall provide adequate information to demonstrate clearly that he has the capability to meet the requirements for each and all items of equipment listed in the Instructions to Applicants. A separate Form shall be prepared for each item of equipment listed in para 3.2.5 of the Instructions to Applicants, or for alternative equipment proposed by the Applicant.*

Item of Equipment		
Equipment information	1. Name of manufacturer	2. Model and power rating
	3. Capacity	4. Year of manufacture
Current status	5. Current location	
	6. Details of current commitments	
Source	7. Indicate source of the equipment  <input type="checkbox"/> Owned <input type="checkbox"/> Rented <input type="checkbox"/> Leased	

*Omit the following information if it is owned by the Applicant or partner.*

Owner	8. Name of owner	
	9. Address of owner	
	Telephone	Contact name and title
	Fax	Telex
Agreement	Details of rental/lease specific to the Project.	

## Financial Capability

*Name of Applicant or Partner of a Joint Venture*

*Applicants, including each partner of a joint venture, should provide financial information to demonstrate that they meet the requirements stated in the Instructions to Applicants. Each applicant or partner of a joint venture must fill-in this form. If necessary, use separate sheets to provide complete banker information. A copy of the audited balance sheets should be attached.*

<b>Banker</b>	Name of banker	
	Address of banker	
	Telephone	Contact name and title
	Fax	Telex

*Summarize actual assets and liabilities in Pak Rupees (Equivalent at the current rate of exchange at the end of each year) for the previous five years, based upon known commitments, projected assets and liabilities in pak Rupees equivalent for the next two years.*

Financial information in Pak Rs. or equivalent	Actual: previous five year					Projected: next two years	
	1	2	3	4	5	6	7
1. Total assets							
2. Current assets							
3. Total liabilities							
4. Current liabilities							
5. Profits before taxes							
6. Profits after taxes							

*Specific proposed sources of financing to meet the cash flow of the Project, net of current commitments (Instructions to Applicants, para 3.2.5).*

<b>Source of financing</b>	<b>Amount (Pak Rs. or equivalent)</b>
1.	
2.	
3.	
4.	

*Attach audited financial statements for the last five years (for individual applicant or each partner of joint venture).*

*Firms owned by individuals, and partnerships, may submit their balance sheets certified by a registered accountant, and supported by copies of tax returns, if audits are not required by the laws of their countries of origin in case of foreign firms.*

**Litigation History**

<i>Name of Applicant or Partner of a Joint Venture</i>
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*Applicants, including each of the partners of a joint venture, should provide information on any history of litigation or arbitration resulting from contracts executed in the last five years or currently under execution. A separate sheet should be used for each partner of joint venture.*

<b>Year</b>	<b>Award FOR or AGAINST Applicant</b>	<b>Name of client, cause of litigation, and matter in dispute</b>	<b>Disputed amount (current value Pak Rs. or equivalent)</b>

## Annex-A

District	Name of health Facility	Total No of Health Facilities
Kohistan	RHC BATERA	6
HARIPUR	RHC HALLI	
BATTAGRAM	RHC BANNA	
	RHC KUZA BANDA	
ABBOTTABAD	RHC NATIA GALI	
TOR GHAR	RHC DORMERA	
Kohistan	BHU BARIYAR	29
	BHU BAJA	
	BHU BANEEL	
	BHU SHALKAN ABAD	
	BHU SHARAKOT	
	BHU SHARAD	
	BHU KOLAI PALAS	
	BHU HARBAND	
	BHU JAL KOT	
	BHU KARANG	
	BHU DOGA	
	BHU THOTI	
	BHU JOSHI	
	BHU GOSHALI	
	BHU SEO	
HARIPUR	BHU MEELAM	
	BHU KOKILLAN	
BATTAGRAM	BHU KATHORA	
	BHU KHAIR ABAD	
	BHU SHAMLAI	
MANSEHRA	BHU KHABBAL	
	BHU CHANDOOR	
	BHU HANGRAI	
ABBOTTABAD	BHU NAMBAL	
	BHU PHALKOT	
	BHU KALU MAIRA	
TOR GHAR	BHU KANDAR HASSAN ZAI	
	BHU SHINGAL DAR	
	BHU BARTONI	
Kohistan	CD KAFAR BANDA	11
	CD SAMOO	
BATTAGRAM	CD GIJBORI	
	CD ASHARBAN	
	CD NELI SHANG	
MANSEHRA	CD RAMKOT	
	CD KHAIL	
	CD PANJOOOL	
ABBOTTABAD	CD BANDI DHUNDAN	
	CD HAVALIAN	

District	Name of health Facility	Total No of Health Facilities
	CD KUTHWAL	
KOHISTAN	TB CENTRE GHAZI ABAD	1
HARIPUR	URBAN DISPENSARY	2
	URBAN DISPENSARY	
HARIPUR	SHC QAZI PUR	1
BATTAGRAM	CIVIL HOSPITAL THAKOT	2
MANSEHRA	CH DARABAND	
KOHAT	RHC USTERZAI	5
LAKKI	RHC GAMBEELA	
	RHC LANDEVA	
KARAK	RHC BAHADAR KHEL	
	RHC NARI PANOOS	
KOHAT	BHU MARAI	25
	BHU KACHAI	
	BHU DOLI BANDA	
LAKKI	BHU MASHA MANSOOR	
	BHU SHAHBAZ KHEL	
	BHU PEZU	
	BHU ABDUL KHEL	
	BHU GHAZNI KHEL	
	BHU JABU KHEL	
	BHU KHAN KHEL MANDUZAI	
	BHU ADAM ZAI	
	BHU JHANG KHEL	
BHU BACHA KAND AHMED ZAI		
KARAK	BHU KHURRAM	
HANGU	BHU SARKI CHAMBA GUL	
	BHU DALLAN	
	BHU SHAHOO KHEL	
TANK	BHU PAI	
	BHU ANDHARI	
	BHU CHESSAN KECH	
DI KHAN	BHU MADDI KHEL	
	BHU WANDA MADAD	
BANNU	BHU NARJAFFAR	
	BHU NAR SHUKURULLAH	
	BHU SERU BADHAKHEL	
KOHAT	CD SHADI KHEL	17
	CD SHADI PUR	
	CD SHAKARDARA	
LAKKI	CD TOOR LAWANG KHEL	
	CD TAJ BAKHEL	
	CD ZANGI KHEL	
KARAK	CD KOHIMAIDAN	
	CD MANDEWA	



District	Name of health Facility	Total No of Health Facilities
	CD KURD SHARIF	
HANGU	CD SHAMSHADIN	
TANK	CD RAFIQ KOROONA MULLAZAI	
	CD JAFFAR ABAD	
	CD NAURANG	
	CD RAFIQ KOROONA MULLAZAI	
DI KHAN	CD GIRSAL BAND	
BANNU	CD JOJIKULA MANDAN	
	KHURSHEED KHAN	
	CD KALAN TUGHAL KHEL	
KOHAT	SHC SUR GUL	4
LAKKI	SHC KHAWAKHEL	
	SHC PAHAR KHEL	
HANGU	SHC TORAWARI	
CHARSADA	BHU BAZ MIAN KILLI	17
	BHU UTMANZAI	
	BHU SHEIKH ABAD	
	BHU HASSAN ZAI	
	BHU RIDAWAH	
	BHU MARDABD	
	BHU NISATA	
	BHU HESARA FAQQIR	
MARDAN	BHU KORAGH	
	BHU KOT JUNGRA	
	BHU MOHABBAT ABAD	
PESHAWAR	BHU ADEZAI	
	BHU BUDHNI	
	BHU GULSHAN REHMAN COLONY	
SWABI	BHU YAQUBI	
	BHU TAND KOHI	
	BHU GANI CHATRA	
CHARSADA	CD AGRA	10
	CD NISATA	
	CD ZIAM	
MARDAN	CD SAKINDARY	
	CD SHEIKH MALTOON	
PESHAWAR	CD RASHEED ABAD	
	CD SWATI GATE	
SWABI	CD SHEWA	
	CD HEMLAT	
	CD UTLA	
MARDAN	RHC SHER GHAR	2
SWABI	RHC TORDHER	
NOWSHERA	MCH ABA KHEL	2
	MCH PESHTOON GHARI	